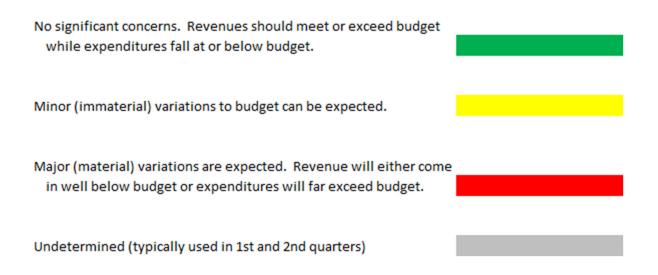


Village of Oak Park, IL Finance Department

# Unaudited Quarterly Financial Update December 31, 2022

Completed in February 2023

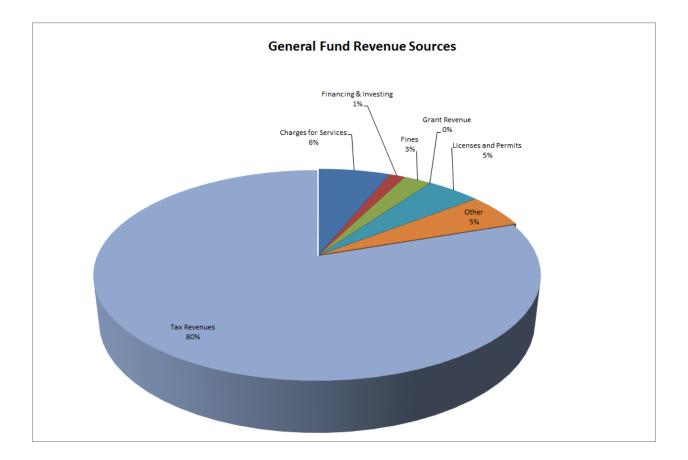
#### QUARTERLY REPORT RATING LEGEND

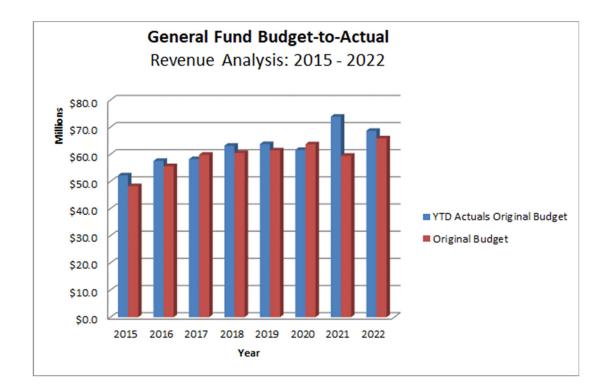


#### **General Fund Revenue Analysis**

**Brief Description:** General Fund Revenues are the taxes, fees, and charges that the Village assesses to provide the majority of services to its citizens. General Fund Revenues are managed within the Village's General Fund, and are comprised of the following revenue streams:

- Tax revenues (e.g.- property taxes)
- Licenses and permits (e.g.- business licenses)
- Intergovernmental revenues (e.g.- state shared income taxes)
- Charges for services (e.g.- police reports)
- Fines (e.g.- parking tickets)
- Other financing sources (transfer of resources from other funds)





#### General Fund Revenues by Category

|                       |             |               |               | Amended             |
|-----------------------|-------------|---------------|---------------|---------------------|
|                       | 12/31/22    | Amended       | Original      | Remaining           |
| Description           | YTD Actuals | Annual Budget | Annual Budget | Goal                |
| Charges for Services  | 4,244,260   | 2,224,694     | 2,224,694     | (2,019,566)         |
| Financing & Investing | 914,264     | 50,150        | 50,150        | (864,114)           |
| Fines                 | 1,621,200   | 2,192,000     | 2,192,000     | 570,800             |
| Grant Revenue         | 5,454       | 525           | 525           | (4,929)             |
| Licenses and Permits  | 3,167,542   | 2,626,800     | 2,626,800     | (540,742)           |
| Other                 | 3,608,320   | 941,206       | 941,206       | (2,667,114)         |
| Tax Revenues          | 55,088,215  | 57,815,309    | 57,815,309    | 2,727,094           |
|                       | 68,649,255  | 65,850,684    | 65,850,684    | <u>(2,798,571</u> ) |

### Property Tax Revenues

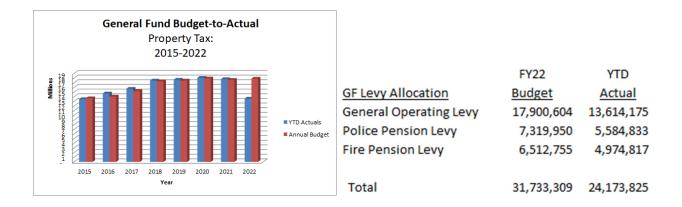
**Brief Description:** Property tax revenues are proceeds that the Village levies or assesses on real estate. Each year, the Village Board adopts an exact amount for the County to assess on real estate and this levy is used for general operations, debt service payments, and contributions into the police and fire pension funds. In order to account for unpaid property taxes, the County further increases the Village levy by an additional 3% (slightly more for the debt service levy) to account for any potential loss in collections and/or large appeals. In typical years, the Village collects between 98-100% of the amount levied.

Property Tax Revenue Drivers: The following are the drivers that impact property taxes:

- Equalized Assessed Valuation (EAV)
- o Local tax rates
- o Timing of the assessment and collections process

**Comments:** As illustrated below, property tax revenue usually comes in at the amount budgeted. Some years there may be a variance of approximately 1 to 2% due to appeals but if the appeal is ultimately rejected, the Village would receive that revenue subsequent to the appeals decision. Please note, the bar chart below reflects <u>only</u> the general operating levy. Details on the other Village levies are shown in the table below.

The first installment every year is an estimate calculated at 55% of the prior year's levy. The tax year 2020 levy (collected in fiscal year 2021), excluding debt service, was \$31,658,688. Therefore, 55% of this amount, or \$17,412,278. The second installment of property tax bills for tax year 2021, payable in 2022 was delayed. Bills were mailed by Cook County at the end of November, with a due date of January 1, 2023. Therefore, the full levy was not collected by year end. About \$24.2M has been collected by the end of January.



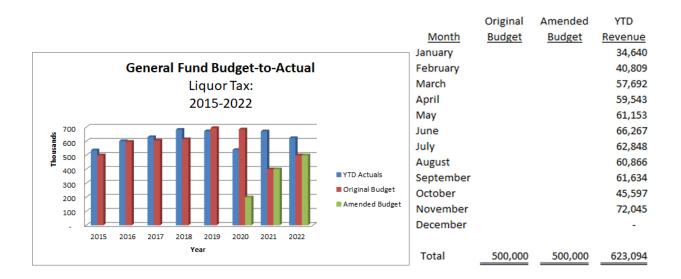
### Liquor Tax Revenues

**Brief Description:** Liquor Tax Revenues are the revenues that the Village collects from vendors who sell liquor within the Village. The current liquor tax rate is 3% of the liquor purchase price and is a pass thru to the customer.

Liquor Tax Revenue Drivers: The following are the drivers that impact liquor taxes:

- o Number of liquor-selling establishments within the Village
- o Customer volume
- Price of liquor at retail

**Comments:** Liquor tax is remitted to the Village for the liability period of the prior month and is therefore reported in arrears by one month throughout the course of the fiscal year. This tax has been budgeted assuming a monthly average revenue of approximately \$42K per month due to the pandemic. This revenue is at \$623,094, through November. After December taxes are collected, revenues should exceed budget by at least \$175,000.



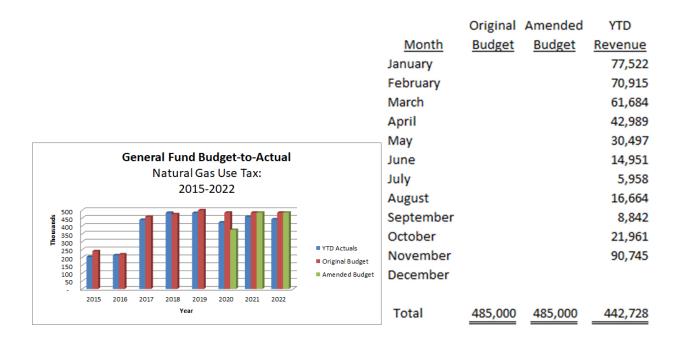
# Natural Gas Use Tax Revenues

**Brief Description:** The natural gas use tax is a tax that the Village charges to users based upon the purchase of natural gas from out-of-State suppliers. This should not be confused with the natural gas tax which is a percent rather than a fixed dollar amount charged on the purchase of natural gas from in-State suppliers.

Natural Gas Use Tax Revenue Drivers: The following are the drivers that impact natural gas use taxes:

- Number of therms consumed
- Weather conditions

**Comments:** Natural gas use tax is remitted to the Village for the liability period of the prior month and is therefore reported in arrears by one month throughout the course of the fiscal year. Collections from this tax vary throughout the year based on the season, with the larger amounts coming in during the colder months. This revenue should end the year over budget by about \$50,000 after December taxes are collected.



# Sales and Use Tax Revenues

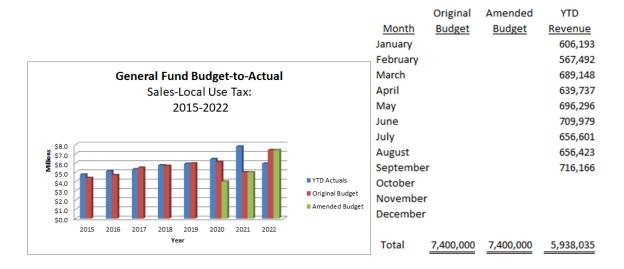
**Brief Description:** In Illinois, there is a base 6.25 % sales tax on general merchandise. It is administered and collected by the Illinois Department of Revenue. One percent (1%) of this Sales Tax is distributed to the municipality where the sale occurred. This tax, formally referred to as the Retailer's Occupation Tax (ROT) is captured in the Village's General Fund and is used for basic Village operations.

The Village also imposes a 1% Home Rule Occupation Tax (HROT). While approved locally, this tax is still administered and collected at the state level. This tax is dedicated for Village capital projects and is accounted for separately in the Capital Improvement Project (CIP) Fund.

**Sales and Use Tax Revenue Drivers:** The following are the drivers that impact Sales and Use Tax revenue performance:

- Retail sales
- Retail establishments

**Comments:** Sales tax revenue is remitted to the Village three months in arrears. For example, the tax for April 2022 was not be received by the Village until July 2022, and so on. Nine months of tax has been collected thus far. After the next three months of tax are collected, total sales tax revenue is expected to exceed budget by approximately \$500,000.

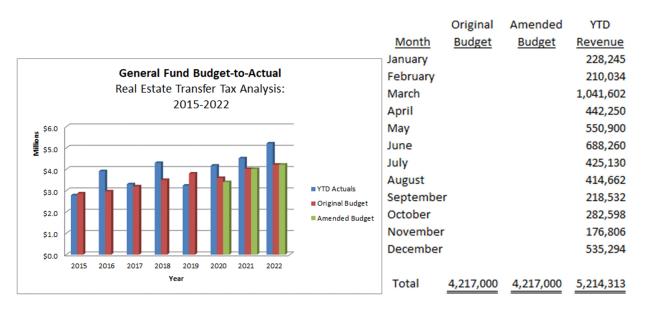


### Real Estate Transfer Tax Revenues

**Brief Description:** The Real Estate Transfer Tax (RETT) is a tax on the seller of property within the Village. The tax is assessed at \$8 for every \$1,000 (or .8%) of the sale or "transfer" price. In addition, there is a flat fee for exempt real estate transfers when no consideration changes hands. **Real Estate Transfer Tax Revenue Drivers:** The following are the drivers that impact Real Estate Transfer Tax revenues:

- Number of transactions
- Selling price of property

**Comments:** Real Estate Transfer Tax is a fixed percentage based on the value of every non-exempt property sale within the Village. Collections from this tax are a result of both volume (number of transactions) as well as average home sales price. The higher amount of tax collected in March was due to the sale of three large properties. Sales typically slow down during the fall and winter, however, the sale of West Suburban Hospital resulted in higher than normal revenues for the month of December. This revenue exceeded budget for the year by about \$1M.



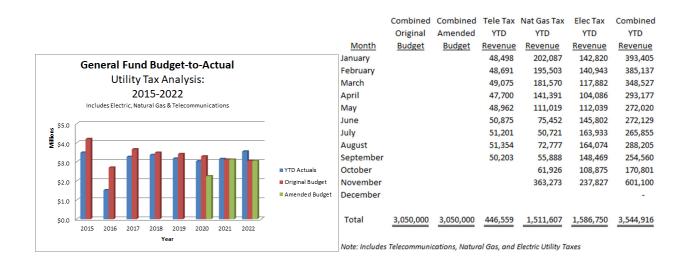
### Utility Tax Revenues

**Brief Description:** The Utility Tax is composed of three taxes: the Electricity Tax, the Natural Gas Tax and the Telecommunication Tax. These taxes are assessed based upon user consumption within the Village. The Electricity Tax is calculated on a sliding scale, based upon usage, of the number of kilowatt hours (kWh) consumed and runs between \$0.0030 and \$0.0061 per kWh. The Natural Gas Tax is assessed at 5.15% on the gross amount of natural gas billed by NICOR, less a 0.15% Nicor administrative fee. The municipal portion of the telecommunication tax is 6% of the bill.

Utility Tax Revenue Drivers: The following are the drivers that impact Utility Taxes:

- Energy consumption
- Weather conditions
- o Landline use

**Comments:** Telecommunications tax revenue has been trending downward every year, as consumers continue to cancel landlines and solely rely on cell phones or internet phone connections. The Natural Gas and Electric utility taxes are largely dependent on the weather in any given year, and therefore can be challenging to forecast. These combined utility tax revenues will exceed budget by \$900,000 to \$1,000,000.



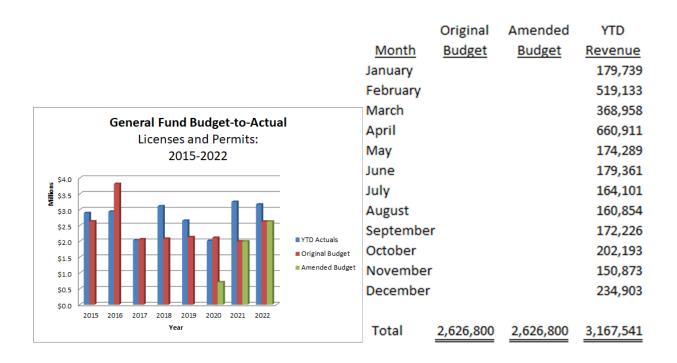
# Licenses and Permits

**Brief Description:** The Village charges fees to individuals, businesses and other entities to conduct certain activities within the Village. Such fees include business/liquor licenses, vehicle stickers, elevator inspection fees, zoning applications, etc.

Licenses and Permits Drivers: The following are the drivers that impact licenses and permits:

• Economic conditions in real estate and retail markets

**Comments:** Revenues for licenses and permits have exceeded 2022 budgeted expectations, largely due to the sale of two large permits totaling \$851,000 for multi-unit residential buildings at 835 Lake Street and 1105 Pleasant Street early in the year. Residential and commercial permitting activity continues to be steady. This revenue has exceeded budget by over \$500,000.



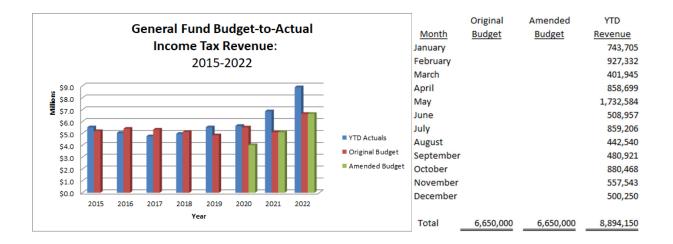
#### Income Tax Revenue

**Brief Description:** This particular tax is a share of individual and corporate income taxes paid to the Illinois Department of Revenue with a portion of it redistributed to municipalities on a per capita basis pursuant to the most recent census figures.

Intergovernmental Revenue Drivers: The following are the drivers that impact income tax revenues:

o Individual income and taxable corporate profits

**Comments:** Income tax revenue is not based on Oak Park residents but rather, it is averaged over the entire State and distributed on a per capita basis to each municipality. This revenue is a good metric for determining the overall strength of the economy since there is a direct correlation between household and business income and State income tax paid to the Illinois Department of Revenue. Budget expectations are determined using estimates published by the Illinois Municipal League. This revenue exceeded budget by \$2.2M.

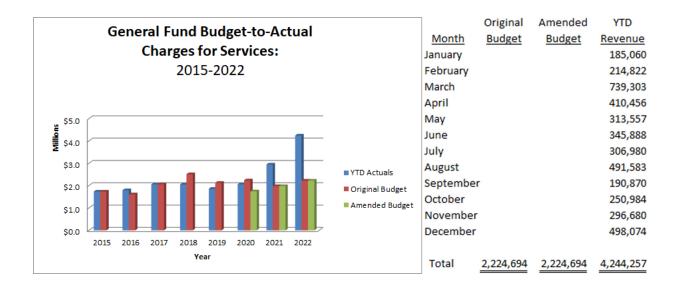


### **Charges for Services**

**Brief Description:** The Village provides a number of services for which it charges fees directly to customers. Below are some examples of specific revenue types that fall under this broader category:

- Ambulance user fees
- o Crossing guard reimbursement
- Police reports
- Alarm service fees
- Charges for repair parts
- Special event fees
- Resale of gasoline to other taxing districts

**Comments:** After required year-end adjustments are made, this revenue category is estimated to exceed budget by \$1M, primarily due to greater than anticipated need for ambulance services.



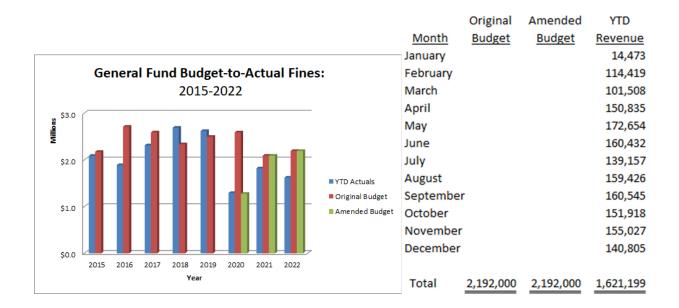


**Brief Description:** The Village assesses fines and penalties to individuals and businesses when there is non-compliance with Village rules and regulations. A parking citation is an example of such a fine for which the Village charges a fee directly to an offender.

Drivers of Fines: The following are the drivers that impact fine proceeds:

- Number of tickets issued
- Village parking policy
- Number of parking enforcement officers
- o Degree of enforcement by Parking Enforcement Officers
- Adjudication findings
- Resident bankruptcies
- o Reductions in vehicles
- Collection rates

**Comments:** Fine revenue is primarily related to the issuance of parking tickets. While it is necessary for the village to issue citations to encourage compliance, it is also important to keep in mind that overly aggressive enforcement could dissuade people from visiting, eating, and shopping within the downtown business district. As anticipated earlier in the year, this revenue fell short by about \$570,000.



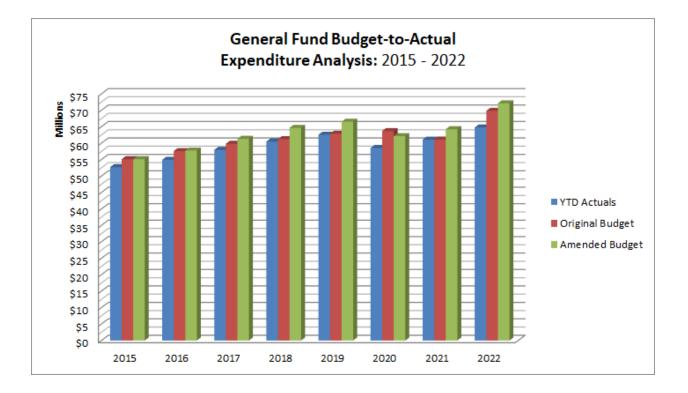
#### **General Fund Expenditure Analysis**

#### **General Fund Expenditures**

**Brief Description:** General Fund Expenditures are related to the performance of direct Village services, such as police, fire, public works and administrative services. These expenditures are allocated among four broad categories:

- o Personnel & Benefits
- Materials & Supplies
- Contractual Services
- Capital Outlay

Personnel and benefits comprise the majority of the expense within the General Fund and include salaries (regular pay, contractual payouts, overtime, allowances, etc.) and benefits (health/life insurance, FICA, Medicare, pensions (IMRF, police/fire), etc.).



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|---|---|---|---|
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| General Fund Expenditures |                |            |            |           |  |
|---------------------------|----------------|------------|------------|-----------|--|
| Description               | Amended Budget | Variance   |            |           |  |
| Capital Outlay            | 152,833        | 129,600    | 223,495    | 70,662    |  |
| Contractual Services      | 8,140,459      | 9,723,294  | 10,211,872 | 2,071,413 |  |
| Other                     | -              | -          | -          | -         |  |
| Grants & Incentives       | 1,374,352      | 1,493,500  | 1,538,500  | 164,148   |  |
| Interfund Transfers Out   | 6,240,000      | 5,240,000  | 6,240,000  | -         |  |
| Materials & Supplies      | 1,957,623      | 2,156,178  | 2,379,848  | 422,225   |  |
| Personnel and Benefits    | 46,917,975     | 51,108,112 | 51,537,033 | 4,619,058 |  |
|                           | 64,783,242     | 69,850,684 | 72,130,748 | 7,347,506 |  |

#### Personnel and Benefits Expenditures

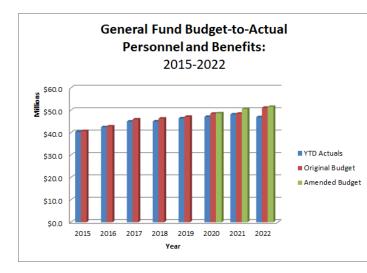
**Brief Description:** Personnel and Benefit expenditures cover compensation to Village staff. Given the labor-intensive nature of government services, personnel and benefit expenditures typically make up the largest portion of the general fund budget.

**Personnel and Benefits Drivers:** The following are the drivers that impact personnel and benefits expenditures:

- o Changes to labor agreements
- o Vacancies
- o Health and pension costs

**Comments:** Staff builds into the budget a "contra" expense called "turnover savings". For 2022, this amount was budgeted at \$1,500,000. In any given year, there is a certain number of position vacancies in the Village for any number of reasons. Finance staff accounts for this in the budget with the "contra" expense called "turnover savings".

Between the time of separation/retirement and the time of hiring a replacement, there is realized savings from the temporary vacancy. If the aggregated savings exceed the budgeted \$1,500,000, this results in a positive for the budget while the opposite is true as well. Savings is determined by both the number of vacancies and the duration of each vacancy. Conversely, accrued vacation and other eligible or contractual payouts for any employee upon separation of service would reduce the turnover savings. After factoring out delayed Police and Fire pension contributions, due to the late property tax billing, this personnel/benefits expense category came in below budget by \$1,450,000.



|      | YTD Actuals | Original Budget | Amended Budget |
|------|-------------|-----------------|----------------|
| 2015 | 40,358,967  | 40,712,489      |                |
| 2016 | 42,456,188  | 42,789,943      |                |
| 2017 | 44,973,368  | 45,924,460      |                |
| 2018 | 45,011,203  | 46,274,806      |                |
| 2019 | 46,405,201  | 47,119,303      |                |
| 2020 | 47,081,828  | 48,475,248      | 48,651,833     |
| 2021 | 48,153,763  | 48,481,526      | 50,495,717     |
| 2022 | 46,917,975  | 51,108,112      | 51,537,033     |
| 2022 | 46,917,975  | 51,108,112      | 51,537,033     |

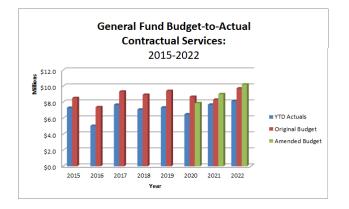
# **Contractual Services Expenditures**

**Brief Description:** Contractual service expenditures are for independent contractors who have specific expertise or for those contracted as a supplemental to Village staff.

**Professional and Technical Services Drivers:** The following are the drivers that impact professional and technical services expenditures:

- o Availability and ability of Village staff to perform specialized activities
- o Skillset of Village staff

**Comments:** It appears that this expense category should end well below budget after final 2022 invoice are posted.



|      | YTD Actuals | Original Budget A | Amended Budget |
|------|-------------|-------------------|----------------|
| 2015 | 7,296,553   | 8,518,779         |                |
| 2016 | 5,044,851   | 7,380,167         |                |
| 2017 | 7,682,248   | 9,321,993         |                |
| 2018 | 7,080,655   | 8,925,961         |                |
| 2019 | 7,339,017   | 9,409,033         |                |
| 2020 | 6,484,363   | 8,668,818         | 7,885,197      |
| 2021 | 7,693,530   | 8,310,889         | 9,015,070      |
| 2022 | 8,140,459   | 9,723,294         | 10,211,872     |

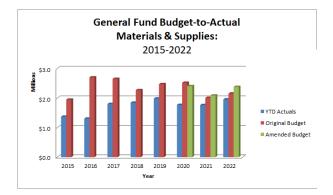
# Materials & Supplies

**Brief Description:** Material and supply expenditures are related to such items as commodities, cleaning supplies, clothing, subscriptions, office supplies, equipment rentals, fuel, routine utility expense, equipment maintenance, etc.

Materials & Supplies Drivers: The following are the drivers that impact material and supply expenditures:

- Usage of village-owned properties
- o Maintenance of village-owned facilities and infrastructure

**Comments:** This expenditure category is expected to come in at or below budget for the year, after all invoices are paid.



|      | YTD Actuals | Original Budget A | Amended Budget |
|------|-------------|-------------------|----------------|
| 2015 | 1,371,758   | 1,947,936         |                |
| 2016 | 1,306,983   | 2,703,050         |                |
| 2017 | 1,800,391   | 2,652,564         |                |
| 2018 | 1,846,987   | 2,269,041         |                |
| 2019 | 1,985,661   | 2,474,431         |                |
| 2020 | 1,769,779   | 2,519,602         | 2,407,732      |
| 2021 | 1,764,139   | 2,008,505         | 2,088,940      |
| 2022 | 1,957,623   | 2,156,178         | 2,379,848      |

# **Capital Outlay**

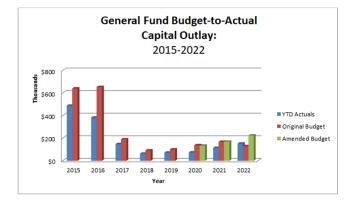
**Brief Description:** Capital Outlay expenditures within the operating budget are typically for smaller ticket office/computer equipment and software purchases which do not meet the capital dollar or useful life thresholds for inclusion in the Capital Improvement Fund budget. These smaller purchases are therefore funded by general operating revenues rather than bond or other debt issuances.

Capital Outlay Drivers: The following are the drivers that impact capital outlay expenditures:

o Routine replacement of computer and office equipment

**Comments:** This category should not be confused with capital expenditures budgeted in the capital improvement funds which are completely separate and independent from the General Fund. This category is used for relatively small purchases that are not typically considered "materials or supplies" but which also do not qualify pursuant to capitalization thresholds for inclusion in the CIP budget. An example of this might be the purchase of relatively inexpensive computer peripherals or replacement office equipment (i.e. local printers).

After all invoices are recorded, this expense should end the year within the amended budget.



|      | YTD Actuals | Original Budget | Amended Budget |
|------|-------------|-----------------|----------------|
| 2015 | 487,304     | 640,117         |                |
| 2016 | 382,460     | 652,849         |                |
| 2017 | 147,460     | 189,700         |                |
| 2018 | 63,252      | 91,500          |                |
| 2019 | 72,046      | 100,267         |                |
| 2020 | 73,471      | 138,190         | 133,755        |
| 2021 | 114,497     | 168,300         | 168,300        |
| 2022 | 152,833     | 129,600         | 223,495        |

# **Enterprise Funds**

**Brief Description:** This section provides summaries for the following Enterprise Funds:

- Water and Sewer Fund
- Parking Fund
- Environmental Services Fund

# Water and Sewer Fund

#### Water and Sewer Fund Revenues

#### **Brief Description:**

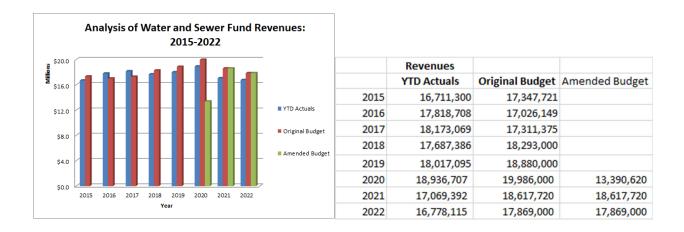
Water Description: The Village purchases water from the City of Chicago and re-sells it to customers throughout the Village using its own infrastructure. The Water Fund accounts for the revenues and expenses of operating the water system, including capital costs.

Sewer Description: The Village maintains the system that carries sewage to the Metropolitan Water Reclamation District's system. The sewer charge is based on the amount of water consumed per account.

Water and Sewer Fund Revenue Drivers: The following are drivers that impact Water Fund revenues:

- Water Revenue Drivers
  - Cost of water purchased from the City of Chicago
  - Amount of gallons used by customers
- o Sewer Revenues Drivers
  - Sewer charges imposed by local ordinance
  - Amount of gallons used by customers

**Comments:** Due to the normal billing cycles, especially for residential accounts, there is typically a two to three month delay between water usage and billing/collections. After all collections and year end adjustments are posted for the audit, this revenue should come in at budget.



# Water and Sewer Fund Expenditures

#### **Brief Description:**

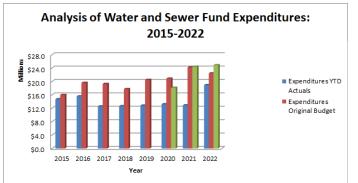
**Water:** The Water Fund maintains the infrastructure required to deliver water to Village residences and businesses throughout the community. Expenditures within the Water Fund reflect the costs related to the labor and equipment that are required to operate the pumping stations and to repair broken water mains.

**Sewer:** The Sewer Fund maintains the infrastructure required to transport sewage from residences and businesses to treatment plants. Sewer Fund expenditures reflect the labor and equipment necessary to repair broken sewer lines.

Water and Sewer Fund Expenditure Drivers: The following are the drivers that impact Water and Sewer Fund expenditures:

- o Water Fund Expenditure Drivers
  - Cost of water
  - Personnel costs
  - Outside contractor costs
  - Bill-to-pump ratio
- Sewer Fund Expenditure Drivers
  - Capital requirements
  - Personnel costs
  - Outside contractor costs

**Comments:** Water/sewer expenditures typically come in at or below budget unless there are a number of costly emergency expenses such as broken water mains. This expense category ended the year below budget.



| Expenditures |             |                        |                |  |  |
|--------------|-------------|------------------------|----------------|--|--|
|              | YTD Actuals | <b>Original Budget</b> | Amended Budget |  |  |
| 2015         | 14,717,489  | 15,982,633             |                |  |  |
| 2016         | 15,586,815  | 19,620,257             |                |  |  |
| 2017         | 12,585,494  | 19,287,111             |                |  |  |
| 2018         | 12,654,199  | 17,755,171             |                |  |  |
| 2019         | 12,824,964  | 20,495,992             |                |  |  |
| 2020         | 13,223,337  | 20,879,995             | 18,152,487     |  |  |
| 2021         | 12,905,216  | 24,238,387             | 24,434,241     |  |  |
| 2022         | 18,945,590  | 22,458,887             | 24,881,835     |  |  |

# Parking Fund

#### Parking Fund Revenues

**Brief Description:** The Village owns and operates the majority of public parking throughout the Village. This includes on-street meters, parking garages located in Downtown Oak Park, as well as a large number of off-street lots.

Parking Fund Revenue Drivers: The following are drivers that "fuel" Parking Fund revenues:

- Parking rates
- Volume of parkers

**Comments:** A reduction to budgeted parking revenues was made for 2022 to reflect reduced expectations based on revenue collected in the prior year. In addition, this Fund received ARPA lost revenue related to FY21 in FY22, totaling \$2.6M. Excluding the ARPA transfer, parking revenue exceeded reduced expectations by \$280,000.

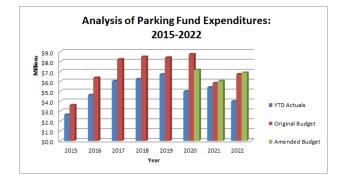
| Analysis of Parking Fund Rever<br>2015-2022 | nues:                        |      |                         |                 |               |
|---|------------------------------|------|-------------------------|-----------------|---------------|
| \$0.0 (                                     |                              |      | Revenues<br>YTD Actuals | Original Budget | Amended Budge |
| \$9.0<br>\$8.0<br>\$7.0                     |                              | 2015 | 6,389,430               | 6,257,167       |               |
| \$6.0                                       |                              | 2016 | 6,662,090               | 6,563,000       |               |
| \$5.0                                       | Revenues YTD                 | 2017 | 6,918,626               | 6,714,000       |               |
| \$4.0<br>\$3.0                              | Actuals<br>Revenues Original | 2018 | 6,711,206               | 7,367,350       |               |
| \$2.0                                       | Budget                       | 2019 | 6,488,492               | 7,439,990       |               |
| \$1.0<br>\$0.0                              | Amended Budget               | 2020 | 3,332,533               | 7,510,990       | 4,749,070     |
| 2015 2016 2017 2018 2019 2020 2021 2022     |                              | 2021 | 8,041,294               | 5,940,000       | 5,940,000     |
| Year  |                              | 2022 | 7,875,468               | 4,890,000       | 4,890,000     |

# Parking Fund Expenditures

**Parking Fund Expenditure Drivers:** The following are the drivers that impact Parking Fund expenditures:

- Personnel costs
- Capital costs

**Comments:** Parking Fund expenditures look to be well below projections. This is due to normal delays in vendor invoicing, a slow snow removal season, as well as capital improvement projects for wayfinding, lot resurfacing and purchase of vehicles being deferred to 2023. In addition, the normal year-end adjustments have already been posted to reclass debt principal payments against their respective liability accounts. This type of adjustment is required for all Enterprise Funds. After all payments are posted, Parking expenditures should come in at about \$940,000 below the amended budget.



|      | Expenditures |                    |               |
|------|--------------|--------------------|---------------|
|      | YTD Actuals  | Original Budget An | nended Budget |
| 2015 | 2,639,472    | 3,602,863          |               |
| 2016 | 4,631,300    | 6,371,564          |               |
| 2017 | 6,027,018    | 8,232,878          |               |
| 2018 | 6,235,277    | 8,484,190          |               |
| 2019 | 6,715,695    | 8,413,071          |               |
| 2020 | 4,992,848    | 8,747,983          | 7,161,198     |
| 2021 | 5,398,087    | 5,830,987          | 6,038,786     |
| 2022 | 3,987,051    | 6,734,514          | 6,886,279     |

# **Environmental Services Fund**

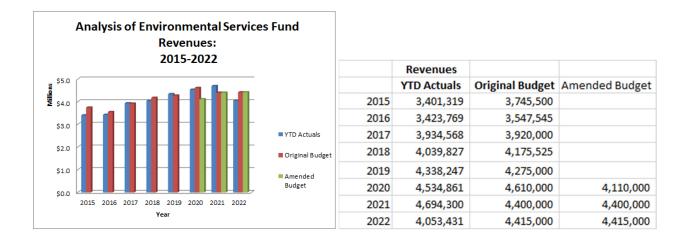
#### **Environmental Services Fund Revenues**

**Brief Description:** The Environmental Services Fund accounts for the Village's trash removal and recycling programs. As an enterprise fund, the costs are charged to users of the system via charges on utility bills.

**Parking Fund Revenue Drivers:** The following are the drivers that impact Environmental Service Fund revenues:

- Garbage collection rates
- Sale of yard waste stickers

**Comments:** Similar to the Water and Sewer Fund, Environmental Services revenues appear, on the surface, to be below budget due to the lag between the billing and receiving of utility payments. This is consistent with previous years. After year-end adjustments are made for normal timing issues, this revenue is expected to be at budget for the year.

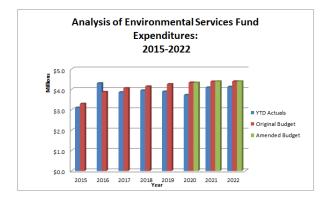


# **Environmental Services Fund Expenditures**

**Environmental Services Fund Expenditure Drivers:** The following are the drivers that impact Environmental Services Fund expenditures:

- o Personnel costs
- o Contractual costs of waste disposal

Comments: After all invoices are paid, expenses should be at or slightly below budget for the year.



| 1    | Expenditures |                    |               |
|------|--------------|--------------------|---------------|
|      | YTD Actuals  | Original Budget Am | nended Budget |
| 2015 | 3,106,241    | 3,296,995          |               |
| 2016 | 4,304,540    | 3,875,976          |               |
| 2017 | 3,863,407    | 4,062,623          |               |
| 2018 | 3,953,734    | 4,148,081          |               |
| 2019 | 3,898,002    | 4,261,832          |               |
| 2020 | 3,728,290    | 4,339,342          | 4,331,822     |
| 2021 | 4,097,013    | 4,387,758          | 4,396,958     |
| 2022 | 4,129,957    | 4,394,809          | 4,394,809     |

#### Main Capital Improvement Fund Revenue Analysis

**Brief Description:** The Main Capital Improvement Fund generates revenue through a dedicated 1% home rule sales tax, a six cent per gallon gasoline tax, a 3% local cannabis tax, an allocated 1% telecommunications tax, as well as grants and bond proceeds. This section will analyze the performance of the following key revenue sources:

- 1% home rule sales tax
- Six cent per gallon gasoline tax
- 3% local cannabis tax

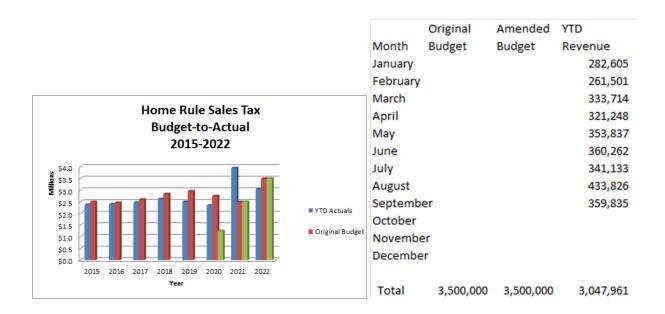
### Home Rule Sales Tax Revenue

**Brief Description:** The Village imposes a 1% Home Rule Occupation Tax (HROT). While approved locally, this tax is also administered and collected at the state level. This tax is dedicated for Village capital projects and is accounted for separately in the Capital Improvement Project (CIP) Fund.

Home Rule Sales Tax Revenue Drivers: The following are drivers that impact Home Rule Sales Tax revenue performance:

- Retail sales
- Retail establishments

**Comments:** With a three month delay in collecting monthly sales tax, the first month of this tax was received in April. Based on collections thus far, after the last three months are posted, this revenue is expected to exceed budget by approximately \$700,000.



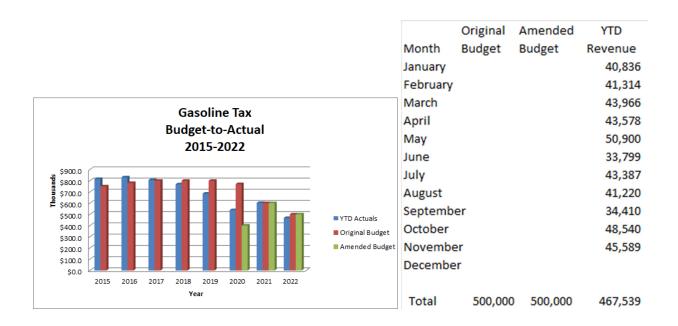
### Gasoline Tax Revenue

**Brief Description:** The Village imposes a tax upon the retail purchase of motor fuel at the rate of six cents (\$0.06) per gallon. This tax is dedicated for Village capital projects and is accounted for separately in the Capital Improvement Project (CIP) Fund.

**Gasoline Tax Revenue Drivers:** The following are the drivers that impact Gasoline Tax revenue performance:

Gasoline sales

**Comments:** Expectations for this revenue were lowered somewhat for 2022. This revenue is reported one month in arrears and therefore only eleven months of revenue are reported thus far in 2022. After the final month is posted, this revenue is expected to come in at budget for the year.



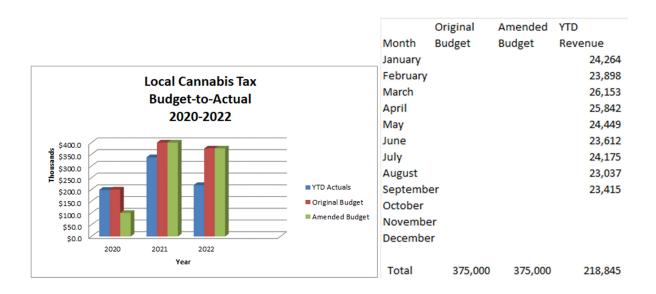
#### Cannabis Tax Revenue

**Brief Description:** The Village imposes a 3% tax upon the retail purchase of cannabis. While approved locally, this tax is also administered and collected at the state level. This tax is dedicated for Village capital projects, and is accounted for separately in the Capital Improvement Project (CIP) Fund.

**Cannabis Tax Revenue Drivers:** The following are the drivers that impact Cannabis Tax revenue performance:

o Retail cannabis sales

**Comments:** There is a three month delay in collecting monthly cannabis tax. Based on collections thus far, this revenue should come in below budget by an estimated \$80,000.



### Main Capital Improvement Fund Expenditures

Main Capital Improvement Fund Expenditure Drivers: The following are drivers that impact Capital Improvement Fund expenditures:

- Contract costs
- Large equipment bids

**Comments:** Most of these large capital and infrastructure projects are overseen by the public works engineering division. Typically, in the first quarter, budget amendments are brought to the Board for approval to carry over prior year unspent funds on these large projects which often span over multiple years. Approximately \$2.8M was carried over from 2021, hence, the budget was amended from about \$16.5M to \$19.3M.

As depicted in the graph below, actual expenditures usually come in well below budget and the unused amounts are typically carried forward to subsequent years utilizing carryover budget amendments. There are two factors that result in these carryovers: 1) delays in contractors performing the work for a number of different reasons, 2) routine contractor billing delays for completed work. Large projects are usually billed in installments based on the percentage of completion method. Capital project expenditures will likely come in at or below the amended budget for the year.

